



PIPELINE

KTEC'S ENTREPRENEURIAL FELLOWSHIP

PROMOTING INNOVATION ■ ■ ■ ■ ■ ■ ■ ■

The KTEC PIPELINE is a robust and prepared pipeline of entrepreneurial talent, successful at building technology companies and rooted to the resources and benefits in the state of Kansas. Successful outcomes over time will include successful companies formed and jobs and wealth created. Short term outcomes will be leaders prepared as technology entrepreneurs. They can build companies, support entrepreneurial growth within established companies, become investors, build entrepreneurial support infrastructure or lead in political positions.

PROVIDING EDUCATION & LEADERSHIP ■ ■ ■ ■ ■ ■ ■ ■

Kansas is the only state today that is systematically identifying their top technology talent and connecting them to become future leaders. The KTEC PIPELINE adds to KTEC's comprehensive technology program by ensuring the most important component to any successful economy - cadre of innovators that will lead the Kansas economy for generations to come.

- Best-in-class training in the fundamentals of technology entrepreneurship.
- Three-day formal learning sessions each quarter. Innovators will receive cutting-edge education, skill building and networking. Other components include self-assessments, growth plan, field trips and bonding processes.
- Access to accomplished mentors from technology businesses in or with strong ties to Kansas.
- One-year, **\$36,000 stipend** for discretionary use while exploring opportunities for a startup technology venture.
- Access to venture capitalists with the capabilities of financing early stage technology companies.
- Leverage use of resources to highest potential talent.

The KTEC PIPELINE will be guided by an Advisory Board, a council of top technology entrepreneurs in Kansas, to assist in developing and promoting the program, determining criteria and mentoring participants. PIPELINE Innovators will receive additional guidance from mentors in the industry from Kansas and across the nation.

INVESTING IN NEW ENTREPRENEURS ■ ■ ■ ■ ■ ■ ■ ■

Investing in the professional development of tomorrow's leaders of fast-growing technology companies is a smart strategy for the state of Kansas. By ensuring that Kansas technology entrepreneurs have access to capital, know-how, experienced mentors and talented employees, Kansas can provide the infrastructure for success that many think is available only in the expensive and congested "money" centers on the coasts. The reality in today's highly networked "flat" world is that technology entrepreneurs can achieve great success in the middle of the country or on the other side of the world. Favorable candidates will likely have the following characteristics:

- Graduate degree or commensurate experience in science or business.
- Technology-based education, professional experience or demonstrated proclivity.
- At least three years of business or scientific management experience.
- Demonstrated leadership skills and experience.
- Strong analytical skills and the ability to conceptualize problems through analogies.
- Abilities to manage uncertainty and ambiguity and to take measured risks.
- Strong interpersonal and business communication skills.

CONTACT US ■ ■ ■ ■ ■ ■ ■ ■

Joni Cobb
 President
 KTEC PIPELINE
 8527 Bluejacket Street
 Lenexa, KS 66214
 913.307.0004
 communications@ktecpipeline.com

