



Board of Directors Meeting
Friday, March 6, 2009, 8:00-11:15 a.m.
KTEC 2nd Floor Conference Room, Topeka, KS

Members Present: Chair Linda Reinhardt, Vice Chair Kyle Elliott, David Brant, Ted Haggart, Michael Helmstetter, Secretary David Kerr, Richard Lariviere, Tom Lauerman, Dave McDonald, Bob Murdock (via teleconference), Secretary Adrian Polansky, Rita Polsley, Ron Trewyn

Members Absent: Bruce Dallman, Rep. Doug Gatewood, Sen. Chris Steineger

Others Present: Stan Ahlerich, Tom Aldag, Jim Baxendale, Jesse Bechtold, Rudy Beese, Keith Braman, Trish Brasted, Jennifer Bruning, Kevin Carr, Taylor Clauson, Joni Cobb, Eric Ferrell, Blake Flanders, Katie Geier, Lanaea Heine, Sandy Johnson, Angela Kreps, Wendi Lucero, Julie Masilionis, Kim Mason, Matt McClorey, Teresa Merrifield, Dave Mutert, Carey Novak, Kelly Pearl, Kelly Pierce, Roger Rajewski, Steve Robb, Davyeon Ross, Jesse Sanders, Kevin Sweeney, Tracy Taylor, Miriam Ubben, Michele Weigand, Wade Wiebe, Joel Wiggins

Call to Order and Introductions

Board Chair Linda Reinhardt called the meeting to order at 8:00 a.m. The board members and the audience introduced themselves.

Review and Approval of Minutes

Reinhardt asked for additions or corrections to the December 5, 2008, board meeting minutes (Attachment A). Ted Haggart moved that the minutes be approved as presented. Sec. David Kerr seconded the motion, and the motion was approved.

CEO Update

Tracy Taylor recognized Richard Lariviere for his recent appointment as President of the University of Oregon and presented him with a plaque for his service on the KTEC board of directors. Taylor referred to the materials presented in the board books under Tab 3, pointing out the statute that created KTEC. Taylor also highlighted the presentations being made to the legislators and the marketing materials and press releases that portray KTEC's activities and positive outcomes and results. Taylor spoke about the governor's proposed budget cuts and the elimination of KTEC, and he emphasized the agency's determination to survive and thrive in the current troubled economy.

Review and Approval of Financials

Kevin Carr summarized the financial reports as of February 28, 2009, presented in the board books under Tab 4 (Attachment B). Haggart moved to approve the financials as presented, subject to audit. Kyle Elliott seconded the motion, and the motion was approved. Carr explained the breakout of the recommended 3.5% budget cuts for the current fiscal year. Discussion was held. Richard Lariviere moved to accept the revised budget for FY2009. David Brant seconded the motion, and the motion was approved.

University Programs Committee Report

Carr reviewed the EPSCoR/STAR Fund recommendations (Attachment C) from the committee meeting held on February 17, 2009, noting that funding would be contingent upon proper documentation of federal and/or industry matching awards.

KU-NIH “Chemical Methodologies and Library Development Center: Infrastructure for Flow Chemistry.” The committee recommended an additional \$22,000 in funding for FY2009. Ron Trewyn moved to approve the committee’s recommendation. Tom Lauerman seconded the motion, and the motion was approved.

AMI-EDA “Early-Stage Technology Development Assistance Center.” The committee recommended an additional \$6,000 in funding for FY2009. Elliott moved to approve the committee’s recommendation. Rita Polsley seconded the motion, and the motion was approved.

Carr reported that the committee had agreed that incoming proposals for the remainder of the fiscal year would be subject to reduced funding.

Carr described the process for peer reviews for the Centers of Excellence and noted that the Advanced Manufacturing Institute, the Information & Telecommunication Technology Center, and the Biotechnology Innovation & Optimization Center were due for reviews this year.

Investment Committee Report

Michele Weigand stated that the staff had reviewed 19 investment opportunities, but none were selected to present to the Investment Committee and no meeting was held this quarter. Weigand gave a presentation (Attachment D) on the active KTEC equity portfolio and highlighted the investment funds approved in FY2009, noting the remaining fund balance. Weigand also gave an update on the Angel Tax Credit Program.

Kansas Dept. of Commerce Update

Secretary David Kerr reported on the potential 3000 new jobs and the positive long-term outlook for the state. Sec. Kerr also noted that the workforce shortage is the major issue to be addressed in terms of growing the economy.

Presentation: AthletixNation

Davyeon Ross, a 2009 KTEC PIPELINE innovator and CEO and founder of AthletixNation, demonstrated how his company, a recipient of KTEC investment funds, provides media

companies and sports entities an interactive online technology platform that results in new revenue streams and new distribution channels.

Reinhardt announced a short break.

Executive Committee Report

Following the break, Reinhardt reported that the Executive Committee had met the previous day and that Taylor had updated them on legislative activities. Reinhardt also reported that she had asked Ted Haggart to chair the Nominating Committee and that Rita Polsley and Bob Murdock had also been appointed to serve on the committee, from which a report would be presented at the June board meeting.

Network Meeting Report

Weigand reported that the directors from the ICCs and the Centers of Excellence had met the previous day and that Taylor had presented them with a legislative update. Weigand stated that updates had also been given by Keith Braman from the Information & Telecommunication Technology Center, Roger Rajewski from the Biotechnology Innovation & Optimization Center, Jim Baxendale from the KU Center for Research and Technology Commercialization, Kent Glasscock from the National Institute for Strategic Technology Acquisition & Commercialization, and Sandy Johnson from the Mid-America Manufacturing Technology Center. Weigand also described the progress with the new VCM system KTEC is using to track portfolio companies.

PIPELINE Update

Joni Cobb described the Innovator of the Year event held on January 22nd and recognized board member Tom Lauerman for winning the Entrepreneur Leadership Award that evening. Cobb described the next steps in the PIPELINE program to finalize mentor matching, conduct stimulus briefings, organize future modules, and develop alumni groups. Cobb also introduced the Pipeline to Pipeline partnership with the Youth Entrepreneurs of Kansas.

KansasBio Update

Angela Kreps thanked the KTEC network and partners for its collaboration on issues dealing with the bioscience industry. Kreps reported on KansasBio's legislative activities, including the printing of the 2009 Legislative Directory. Kreps also provided details of the national BIO conference to be held in Atlanta on May 18-21, 2009.

MAMTC Update

Sandy Johnson reported on MAMTC's FY2009 second quarter operating results and FY2009 year to date results. Johnson also described the Innovation Market Place, which launches April 20 to hook up buyers and sellers nationwide, and the Business Translation Workshop on March 30, designed to work with individual companies and universities to get their innovations listed in the registry. Johnson also announced other upcoming MAMTC seminars.

SITAKS Update

Miriam Ubben gave an update on SITAKS, describing the organization as a 501(c)(6) under the umbrella of KTEC with a total of 66 members to date. Ubben illustrated the networking capabilities for the 3200 software and information technology companies in the state during the scheduled events held in conjunction with KansasBio. Ubben also reported on the organization's committees formed to help define the industry's needs.

Kansas Inc. Update

Stan Ahlerich reported on the progress of the KTEC assessment, indicating completion by the end of the month.

Next Board Meeting and Adjournment

Reinhardt stated that the next board meeting would be held at the KTEC offices in Topeka on June 5, 2009. Reinhardt called for a motion to adjourn. Haggart so moved. Lauerma seconded the motion, and the motion was approved. The meeting ended at 11:20 a.m.